



We put care in **motion**.

Care Delivery and Cost Savings

HOW PROLINK DELIVERS BOTH AS AN MSP PARTNER

THE CLIENT

An 8-facility, 2,000+ bed health system in New York

THE PROBLEM

Overspending on contingent labor to fill care gaps and falling retention rates

THE PROLINK SOLUTION

Proactive market analysis to gradually reduce spending and clinical leadership development to strengthen existing teams

\$1.4M

in contingent labor savings

42

Temp-to-perm conversions

6%

Retention rate increase

Contingent Fulfillment Program

When Prolink became the health system's MSP partner in 2023, we used our proprietary data analytics to proactively reduce bill rates across all skillsets, while maintaining a 93% retention rate and meeting all time-to-fill goals. While maintaining steady TOA, overall system spend dropped by \$1.4 million during this 4-month period.

Converting Quality Clinicians to Permanent

As an MSP partner, we encourage contract talent who fit a facility's profile to stay on board, driving culture and cost improvements. Since November 2024, Prolink successfully converted more than 40 temporary staff to permanent roles, resulting in savings of nearly \$3 million.

Developing Clinical Excellence

The system's retention rate had fallen to 86% due to new, inexperienced nurse managers. After we placed a clinical supervisor on site and launched our clinical leadership development program, retention recovered to 92%. All nurse leaders who completed the program have been retained as of late 2025.

Prolink's MSP program is a total solution: delivering cost savings, clinical quality, and culture all in one. Connect with us to learn more.

✉ sales@prolinkstaff.com

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